

THE REID TECHNIQUE®

OF INVESTIGATIVE INTERVIEWING AND ADVANCED INTERROGATION™

Feb 19-21, 2020 Newberg, OR

March 10-12, 2020 Medford, OR



FOR OVER 70 YEARS...

John E. Reid and Associates has been providing the most effective training available in the world in the specialized skills of conducting investigative interviews and interrogations. In fact, our courses have become required training programs for hundreds of departments and organizations throughout the country.

THE REID TECHNIQUE® process always begins with a non-confrontational investigative interview.

During the interview the investigator is a neutral, objective fact finder. Interrogation only occurs when investigative information indicates the subject's probable involvement. The emphasis of the persuasion process is to create an environment that makes it easier for a subject to tell the truth about what they have done.

Here is what you will learn at this training program:

- How to interpret verbal and non-verbal behavior to assess the credibility of a victim, witness or suspect's statements
- How to use behavior provoking questions in the interview process
- How to use THE REID NINE STEPS OF INTERROGATION® process to:
 - ✓ Develop interrogation strategies
 - ✓ Develop themes (persuasive statements)
 - ✓ Develop the alternative question to elicit the first admission
 - ✓ Handle the more defiant subject and 'overcome objections'; address the subject's fears; move past the subject's denials and motivate the subject to want to tell the truth



TEACHING
FOR OVER
70 YEARS

THE CORE PRINCIPLES that form the foundation of our training programs include the following:

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- Always treat the subject with dignity and respect
- Use empathy, sound reasoning, and logic to elicit the truth and do not make any promises of leniency or threats of harm or inevitable consequences
- Do not conduct interrogations for an excessively lengthy period of time
- Do not deny the subject any of their rights
- Do not deny the subject the opportunity to satisfy their physical needs
- Exercise special cautions when questioning juveniles or individuals with mental or psychological impairments

VISIT

www.reid.com
to register for
a course and
for a complete
2020 schedule.



MONTHLY INVESTIGATORS
TIP

[http://www.reid.com/
educational_info/r_tips.html](http://www.reid.com/educational_info/r_tips.html)

THE REID TECHNIQUE® *Protecting The Innocent & Identifying The Guilty*